

# ATIO 2025 DRAFT Budget

| Item                                                | Budget<br>2025    | Actuals<br>2024                   | Budget<br>2024    | Actuals           |                   |                   |                   |
|-----------------------------------------------------|-------------------|-----------------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|
|                                                     |                   |                                   |                   | 2023              | 2022              | 2021              | 2020              |
| <b>Revenue / Revenus</b>                            |                   |                                   |                   |                   |                   |                   |                   |
| Association Dues / Cotisations                      | \$ 346,043        | \$ 348,933                        | \$ 357,157        | \$ 368,909        | \$ 388,266        | \$ 364,900        | \$ 392,537        |
| Exams / Examens                                     | \$ 89,375         | \$ 78,917                         | \$ 77,600         | \$ 76,311         | \$ 83,198         | \$ 64,021         | \$ 41,724         |
| Application / Application                           | \$ 8,300          | \$ 11,195                         | \$ 11,150         | \$ 6,733          | \$ 17,715         | \$ 13,672         | \$ 10,105         |
| Events & Activities / Évènements et activités       | \$ 15,000         | \$ 16,395                         | \$ 15,500         | \$ 10,000         | \$ 13,248         | \$ 11,424         | \$ 10,048         |
| Promotion / Promotion et publicité                  | \$ 9,150          | \$ 9,150                          | \$ 13,000         | \$ 17,150         | \$ 30,491         | \$ 10,590         | \$ 4,618          |
| Sales / Produits de vente                           | \$ 5,023          | \$ 5,331                          | \$ 6,000          | \$ 6,849          | \$ 7,818          | \$ 6,262          | \$ 2,973          |
| Other Revenue / Autres revenus                      | \$ 2,700          | \$ 2,714                          | \$ 10,000         | \$ 11,931         | \$ 6,939          | \$ 28,168         | \$ 2,320          |
| Interest Income / Revenu d'intérêts                 | \$ 14,000         | \$ 15,183                         | \$ 300            |                   |                   |                   |                   |
| Donations / Dons                                    |                   | \$ 1,234                          | \$ 400            |                   |                   |                   |                   |
| <b>Total</b>                                        | <b>\$ 489,591</b> | <b>\$ 489,053</b>                 | <b>\$ 491,107</b> | <b>\$ 498,312</b> | <b>\$ 547,675</b> | <b>\$ 499,037</b> | <b>\$ 464,325</b> |
| <b>Expenses / Dépenses</b>                          |                   |                                   |                   |                   |                   |                   |                   |
| Salaries & Benefits / Salaires et avantages sociaux | \$ 233,395        | \$ 222,534                        | \$ 203,774        | \$ 194,785        | \$ 185,582        | \$ 157,114        | \$ 173,571        |
| Operations / Opérations                             | \$ 119,223        | \$ 97,313                         | \$ 105,966        | \$ 90,859         | \$ 93,006         | \$ 74,869         | \$ 74,869         |
| Exams / Frais d'examens                             | \$ 51,800         | \$ 47,970                         | \$ 50,400         | \$ 48,031         | \$ 62,054         | \$ 48,415         | \$ 48,415         |
| Professional Fees / Honoraires professionnels       | \$ 48,400         | \$ 53,386                         | \$ 67,300         | \$ 34,515         | \$ 23,873         | \$ 104,863        | \$ 51,419         |
| IT / Technologies de l'information                  | \$ 29,450         | \$ 28,501                         | \$ 32,572         | \$ 33,361         | \$ 22,112         | \$ 19,591         | \$ 19,590         |
| Travel / Frais de déplacement                       | \$ 3,500          | \$ 3,084                          | \$ 1,500          | \$ 2,908          | \$ 582            |                   | \$ 771            |
| Promotion / Publicité et promotion                  | \$ 1,500          |                                   | \$ 3,000          |                   | \$ -              |                   | \$ 678            |
| Amortization / Amortissement                        | \$ -              | \$ 517                            |                   | \$ 889            | \$ 2,825          | \$ 4,852          | \$ 4,750          |
| Other / Divers                                      | \$ 1,000          |                                   | \$ 1,000          |                   | \$ -              |                   | \$ 18,919         |
| Bad Debt / Mauvaises créances                       | \$ -              |                                   | \$ -              | \$ -              | \$ -              |                   | \$ -              |
| <b>Total</b>                                        | <b>\$ 488,268</b> | <b>\$ 453,305</b>                 | <b>\$ 465,511</b> | <b>\$ 405,349</b> | <b>\$ 390,034</b> | <b>\$ 409,704</b> | <b>\$ 392,982</b> |
| <b>Surplus (Deficit)</b>                            | <b>\$1,323</b>    | <b>\$ 35,747</b>                  | <b>\$ 25,595</b>  | <b>\$ 103,074</b> | <b>\$ 157,640</b> | <b>\$ 89,333</b>  | <b>\$ 71,343</b>  |
|                                                     |                   |                                   |                   |                   |                   |                   |                   |
| <b>Bursary &amp; Awards Program (other expense)</b> | <b>\$2,000</b>    | excluded from operating budget    |                   |                   |                   |                   |                   |
|                                                     |                   | exclu du budget de fonctionnement |                   |                   |                   |                   |                   |